

PAPA PACIS

Author – Advisor – Consultant

FEATURED BOOK

Achieving Greatness

Managing Perceptions, Assumptions & Biases

Key Takeaways

Keynote and workshops can help city staff and administrators develop the mindset, values, and practical skills needed to build great foundations to attract corporations and residents. Staff can use PABA (Personality, Assumptions, Bias, Action) and FAB (Fairness, Accessibility, Betterment) to strengthen collaboration, leadership, and institutional culture while navigating change and political pressures. City administrators and leaders can apply these principles to build culture, resilience, and growth readiness. By connecting personal growth with organizational effectiveness, the session offers a shared framework for fair decision-making, qualities for success, and long-term achievement.

About the book

The book explores the challenges and imperatives facing individuals, large corporations, cities and nations as they pursue greatness. It emphasizes the necessity of frameworks that ensure that their values are continuously maintained, particularly in the face of persistent challenges and political pressures. These values can be instilled and nurtured through the qualities defined by PABA and FAB strategies.

About Papa

Papa is a technology and business leader with more than twenty-five years of global experience across Microsoft, KPMG, Accenture, and other firms. Educated in France and the United States, he combines expertise in leading complex initiatives for major firms, leadership insight, and international experience to examine transformation, human behavior, and the foundations of greatness.

Speaker & Workshop Details

FORMAT: Keynote

High-impact opening or closing session

Workshop

Interactive, discussion-based deep dive

Half-Day

Workbook activities & cohort experience

DURATION: 60-90 Min (Customizable)

AUDIENCE: 20-300 Participants (for workshops)

DELIVERY: In-Person or Virtual

TOPICS: Managing PABA (Personality, Assumptions, Bias, Action) and executing FAB (Fairness, Accessibility, Betterment)

Key Learning Outcomes

 Understand how personality and perception intersect in social and policy-making environments that define the social construct.	 Develop stronger awareness, governance, communication and management strategies to transform the city.
 Recognize assumptions and biases and their impact on constituents, sustainability, planning and development.	 Build confidence and credibility in high-stakes city council meetings and long-term direction of the city.
 Apply FAB techniques in real-world scenarios for professional management, accountability, and oversight to maintain greatness.	 Navigate cross-cultural and institutional dynamics with experience and centeredness.

Best For

Mayor's Office or City Manager | City Council | City Development Programs | Planning Department | Economic Development and Chamber of Commerce | Cross-Department Collaboration | School Board and Local Districts

Drawing on history, leadership experience, and social analysis, the session shows how the lack of PABA management limits success, and how FAB, grace, and transformation can strengthen relationships, workplaces, corporations, societies, cities, and nations.

Consulting Services: Review and Assessment (duration: weeks) or Transformation (months)